



THE SAME, ONLY DIFFERENT

INVESTOR PRESENTATION

November 2017

DISCLAIMER

FORWARD-LOOKING STATEMENTS

This presentation contains forward-looking statements. Any statements about our expectations, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance are not historical facts and may be forward-looking. You can identify forward-looking statements by the use of forward-looking terminology such as “believes,” “expects,” “could,” “may,” “will,” “should,” “seeks,” “likely,” “intends,” “plans,” “pro forma,” “projects,” “estimates” or “anticipates” or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. You can also identify forward-looking statements by discussions of strategy, plans or intentions. Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods that may be incorrect or imprecise and we may not be able to realize them. We do not guarantee that the transactions and events described will happen as described (or that they will happen at all). The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: our limited operating history as an integrated company; business and economic conditions generally and in the bank and non-bank financial services industries, nationally and within our local market area; our ability to mitigate our risk exposures; our ability to maintain our historical earnings trends; risks related to the integration of acquired businesses (including our acquisition of nine branches from Independent Bank in Colorado and our pending acquisition of Valley Bancorp, Inc.) and any future acquisitions; changes in management personnel; interest rate risk; concentration of our factoring services in the transportation industry; credit risk associated with our loan portfolio; lack of seasoning in our loan portfolio; deteriorating asset quality and higher loan charge-offs; time and effort necessary to resolve nonperforming assets; inaccuracy of the assumptions and estimates we make in establishing reserves for probable loan losses and other estimates; lack of liquidity; fluctuations in the fair value and liquidity of the securities we hold for sale; impairment of investment securities, goodwill, other intangible assets or deferred tax assets; our risk management strategies; environmental liability associated with our lending activities; increased competition in the bank and non-bank financial services industries, nationally, regionally or locally, which may adversely affect pricing and terms; the accuracy of our financial statements and related disclosures; material weaknesses in our internal control over financial reporting; system failures or failures to prevent breaches of our network security; the institution and outcome of litigation and other legal proceedings against us or to which we become subject; changes in carry-forwards of net operating losses; changes in federal tax law or policy; the impact of recent and future legislative and regulatory changes, including changes in banking, securities and tax laws and regulations, such as the Dodd-Frank Wall Street Reform and Consumer Protection Act and their application by our regulators; governmental monetary and fiscal policies; changes in the scope and cost of the Federal Deposit Insurance Corporation insurance and other coverages; failure to receive regulatory approval for future acquisitions; and increases in our capital requirements.

While forward-looking statements reflect our good-faith beliefs, they are not guarantees of future performance. All forward-looking statements are necessarily only estimates of future results. Accordingly, actual results may differ materially from those expressed in or contemplated by the particular forward-looking statement, and, therefore, you are cautioned not to place undue reliance on such statements. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events or circumstances, except as required by applicable law. For a discussion of such risks and uncertainties, which could cause actual results to differ from those contained in the forward-looking statements, see “Risk Factors” and the forward-looking statement disclosure contained in Triumph’s Annual Report on Form 10-K, filed with the Securities and Exchange Commission on February 17, 2017 and Triumph’s Quarterly Report on Form 10-Q for the fiscal quarter ended June 30, 2017, filed with the Securities and Exchange Commission on July 21, 2017.

NON-GAAP FINANCIAL MEASURES

This presentation includes certain non-GAAP financial measures intended to supplement, not substitute for, comparable GAAP measures. Reconciliations of non-GAAP financial measures to GAAP financial measures are provided at the end of the presentation. Numbers in this presentation may not sum due to rounding.

Unless otherwise referenced, all data presented is as of September 30, 2017.

COMPANY OVERVIEW

Triumph Bancorp, Inc. (NASDAQ: TBK) (“Triumph”) is a financial holding company headquartered in Dallas, Texas. Triumph offers a diversified line of community banking and commercial finance products through its bank subsidiary, TBK Bank, SSB. www.triumphbancorp.com

Community Banking

Full suite of deposit products and services focused on growing core deposits

Focused on business lending including CRE

Minimal consumer lending and no active single-family mortgage origination

Commercial Finance

Factoring, asset based lending, equipment finance, and premium finance

We focus on what we know: executives leading these platforms all have decades of experience in their respective markets

Credit risk is well diversified across industries, product type, and geography

Differentiated Model

Focus on core deposit funding as well as commercial finance produces top decile net interest margins

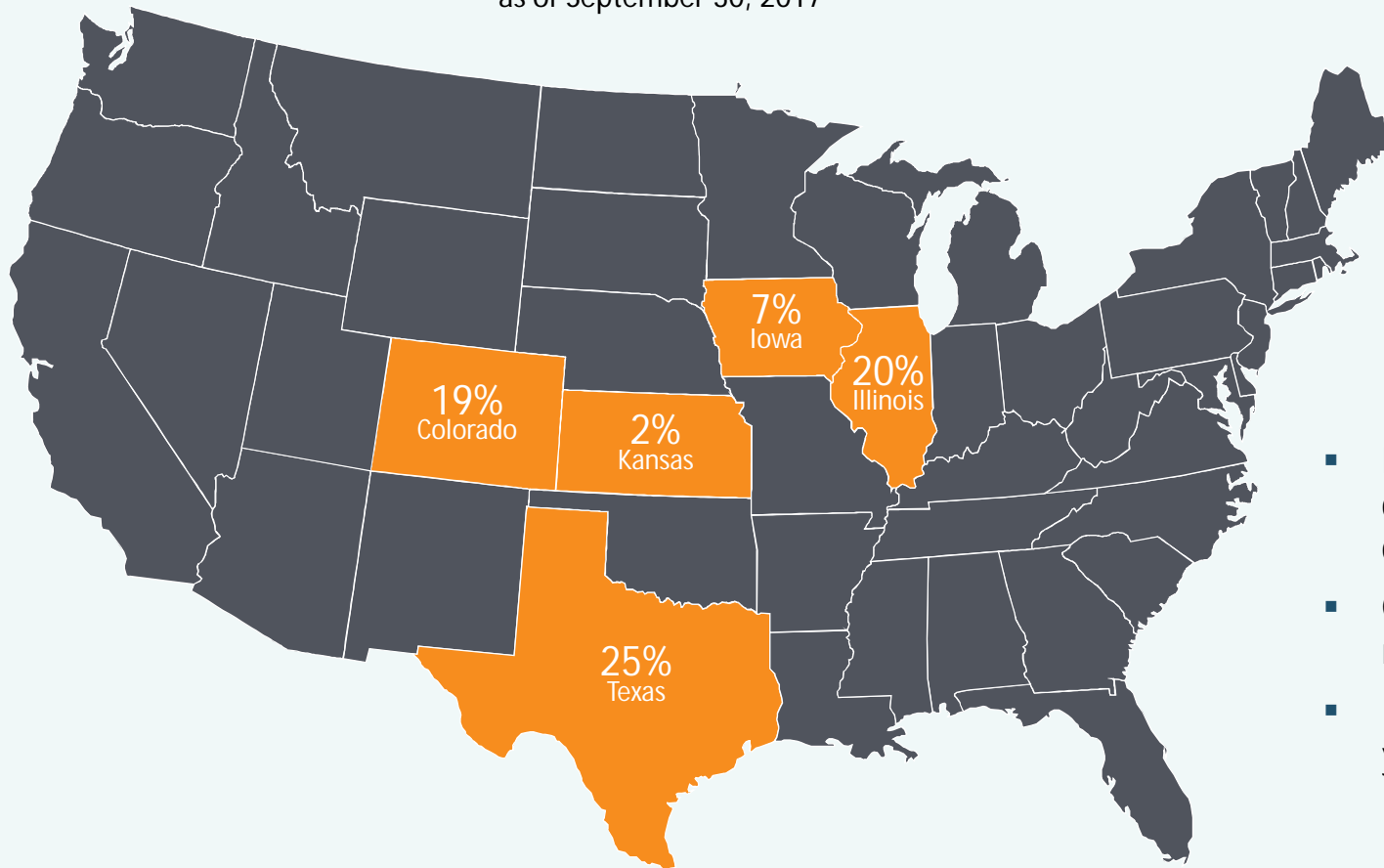
Multiple product types and broad geographic footprint creates a more diverse business model than other banks our size

Executive team and business unit leaders have deep experience in much larger financial institutions

PLATFORM OVERVIEW - LENDING

Geographic Concentrations¹

as of September 30, 2017



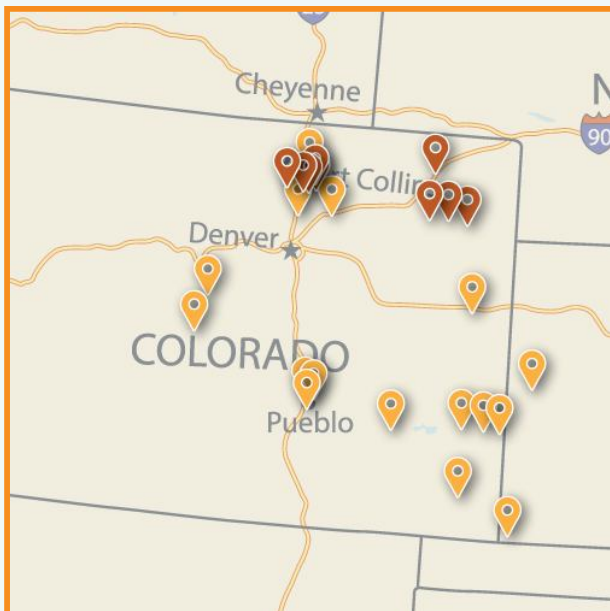
- Diversification by asset class, geography, and collateral
- Commercial Finance target mix of 40%
- Industry leading portfolio yields

¹ Excludes factored receivables

PLATFORM OVERVIEW - RETAIL

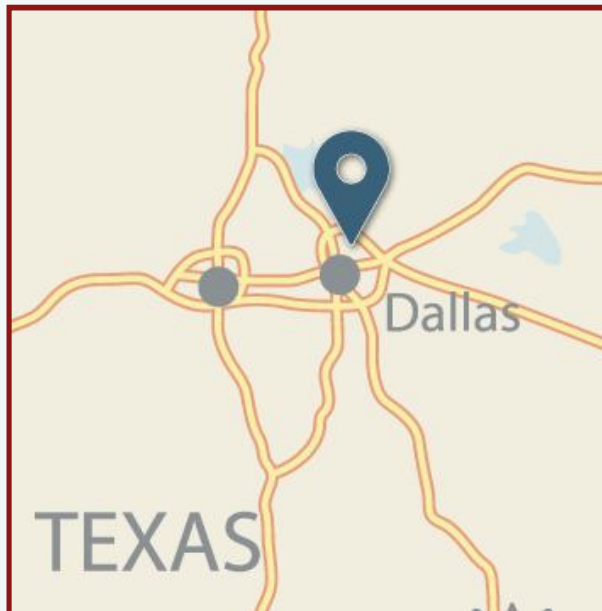
WESTERN DIVISION

- 25 branches in Colorado, including 9 branches acquired on October 6, 2017
- 2 branches in western Kansas



DALLAS

- Corporate Headquarters
- 1 branch



MIDWEST DIVISION

- 10 branches in the Quad Cities metroplex
- 8 branches throughout northern and central Illinois



PLATFORM OVERVIEW – COMMERCIAL FINANCE

Our goal is to be a market leader for financial services to small businesses and the lower end of the middle market

COMMERCIAL FINANCE

Triumph Business Capital

FACTORING

- Among the largest discount factors in the transportation sector
- Clients include small owner-operator trucking companies, mid-sized fleets, and freight broker relationships
- Expanding client industry niches to include staffing, distribution, and other sectors

Triumph Commercial Finance

ASSET BASED LENDING

- Borrowing base working capital lending
- Focus on facilities between \$1MM - \$20MM
- Core industries include manufacturing, distribution, services, and healthcare

EQUIPMENT FINANCE

- Secured by revenue producing, essential-use equipment with broad resale markets
- Core markets include transportation, construction, and waste

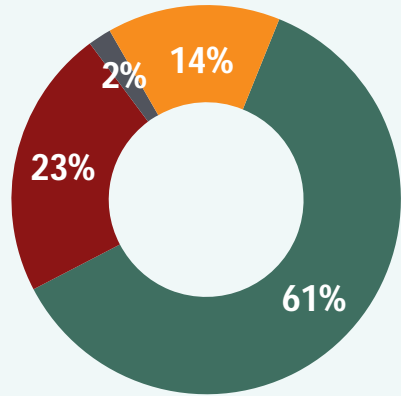
Triumph Premium Finance

PREMIUM FINANCE

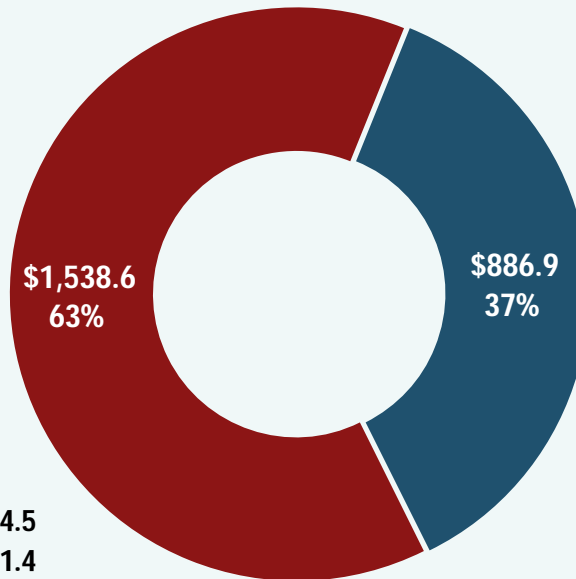
- Customized premium finance solutions for the acquisition of property and casualty insurance coverage

LOAN PORTFOLIO DETAIL

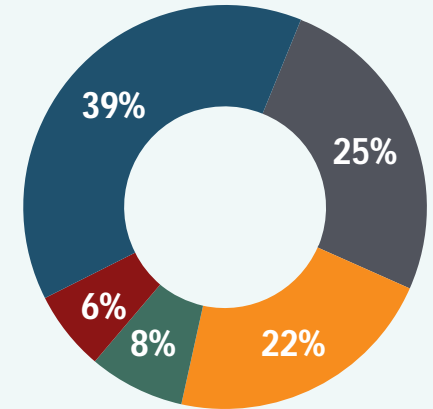
Community Banking



Loans Held for Investment



Commercial Finance



| | | |
|---|----------------------------------|----------|
|  | REAL ESTATE | |
| | Commercial Real Estate | \$ 574.5 |
| | Construction, Land & Development | \$ 141.4 |
| | 1-4 Family Residential | \$ 96.0 |
| | Farmland | \$ 130.5 |
|  | COMMERCIAL | |
| | Agriculture | \$ 100.0 |
| | General | \$ 245.4 |
|  | CONSUMER | \$ 30.1 |
|  | MORTGAGE WAREHOUSE | \$ 220.7 |






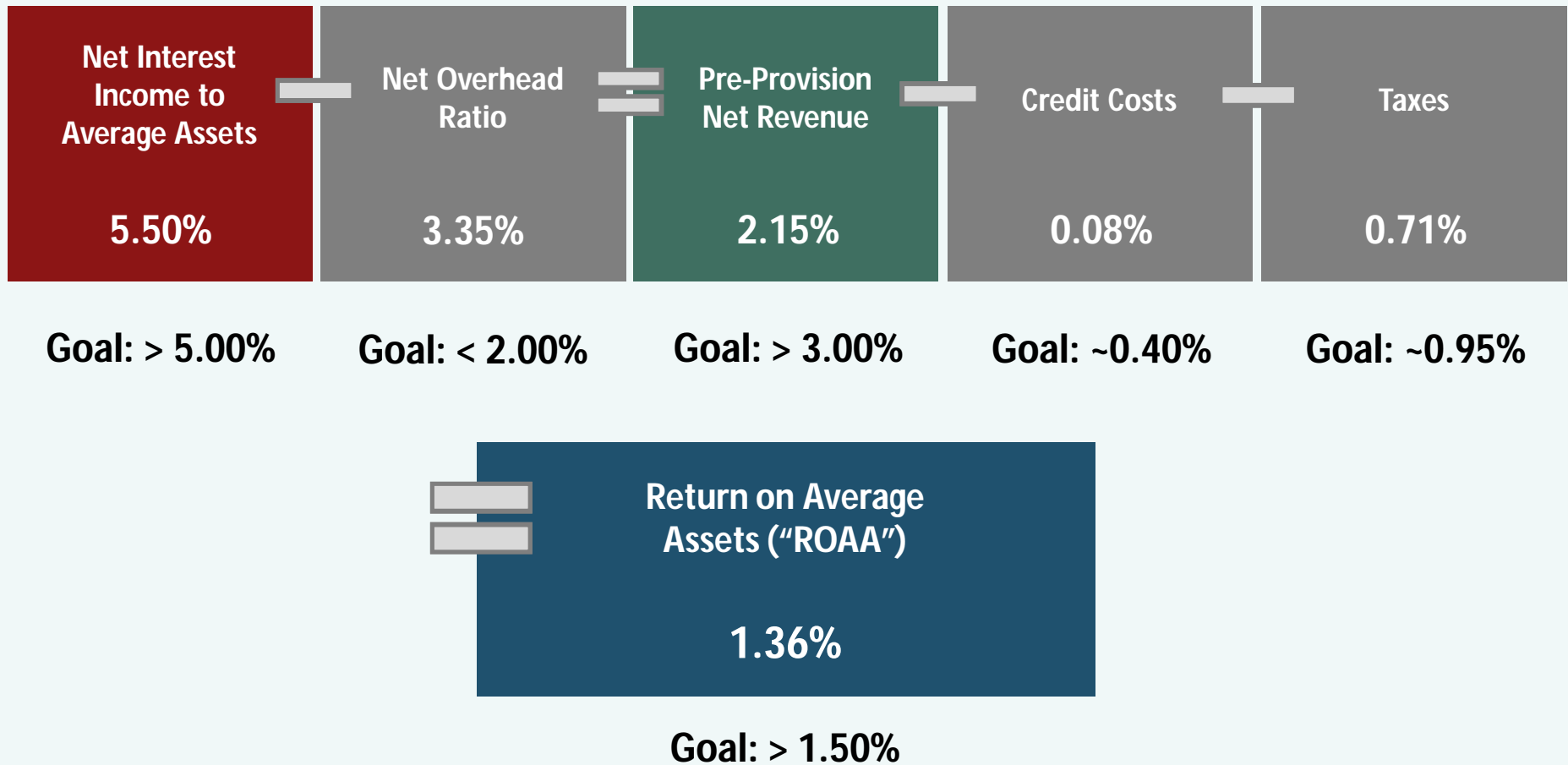
| | | |
|---|---|----------|
|  | FACTORED RECEIVABLES | |
| | Triumph Business Capital | \$ 315.8 |
| | Triumph Commercial Finance | \$ 26.1 |
|  | EQUIPMENT FINANCE | \$ 226.1 |
|  | ASSET BASED LENDING | \$ 193.9 |
|  | ASSET BASED LENDING (HEALTHCARE) | \$ 67.9 |
|  | PREMIUM FINANCE | \$ 57.1 |

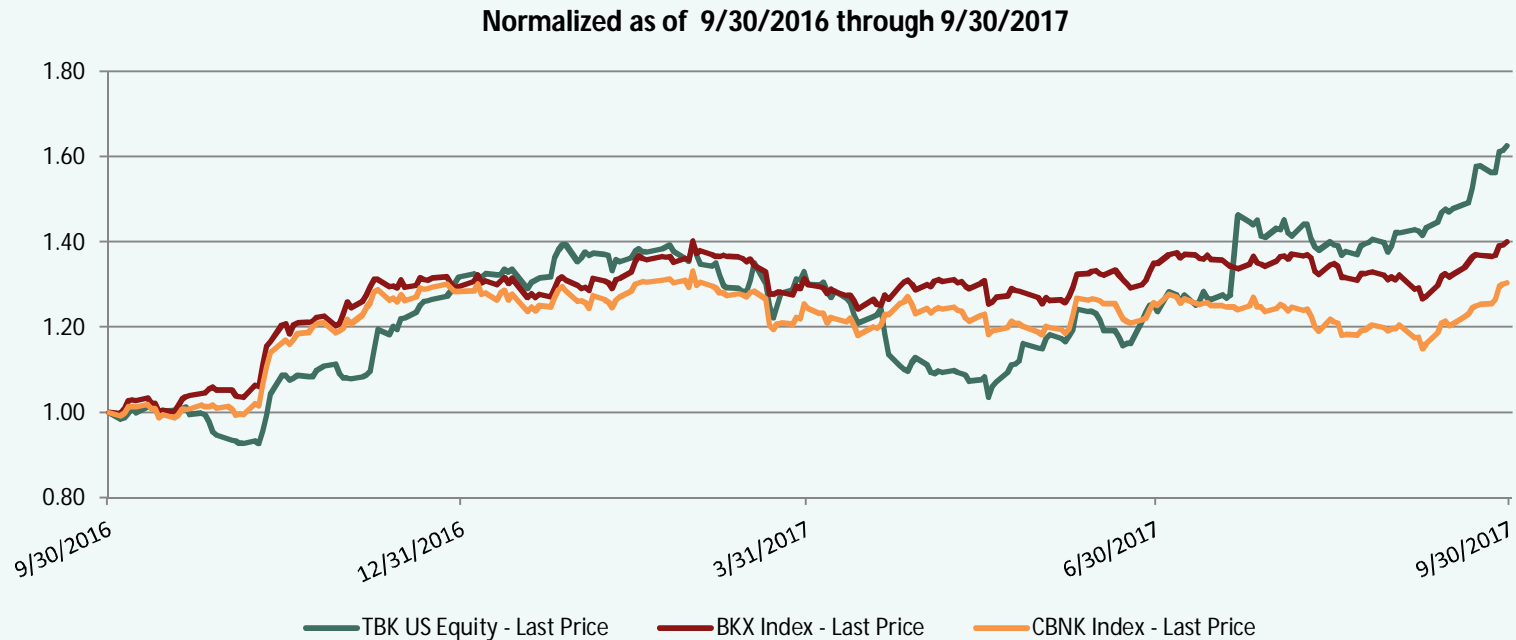
Chart data labels – dollars in millions

LONG TERM PERFORMANCE GOALS VS ACTUAL Q3



Performance metrics presented are for the three months ended September 30, 2017. Reconciliations of these financial measures can be found at the end of the presentation.

INVESTMENT CONSIDERATIONS



Coverage Analysts:

- Brad Milsaps – Sandler O’Neill & Partners
- Jared Shaw – Wells Fargo Securities, LLC
- Stephen Moss – FBR Capital Markets & Co.
- Brett Rabatin – Piper Jaffray & Co.
- Gary Tenner – D.A. Davidson & Co.
- Nicholas Grant – Keefe, Bruyette & Woods, a Stifel Company
- Matthew Olney – Stephens, Inc.

Q3 2017 HIGHLIGHTS

- Diluted earnings per share of \$0.47 for the third quarter
- Completed public offering of 2.53 million shares of common stock for net proceeds of approximately \$65.5 million
- Total loan portfolio growth of \$130 million
 - Commercial finance loan portfolio growth of \$85 million, including a \$48 million increase in factored receivables
 - Commercial real estate loan portfolio growth of \$33 million

\$9.6 million

Net income to common stockholders

COMMERCIAL
FINANCE LOAN
GROWTH

10.6%

NIM

5.90%

Net Interest
Margin
(5.69% adjusted)¹

TCE/TA

11.66%

Tangible Common
Equity / Tangible
Assets¹

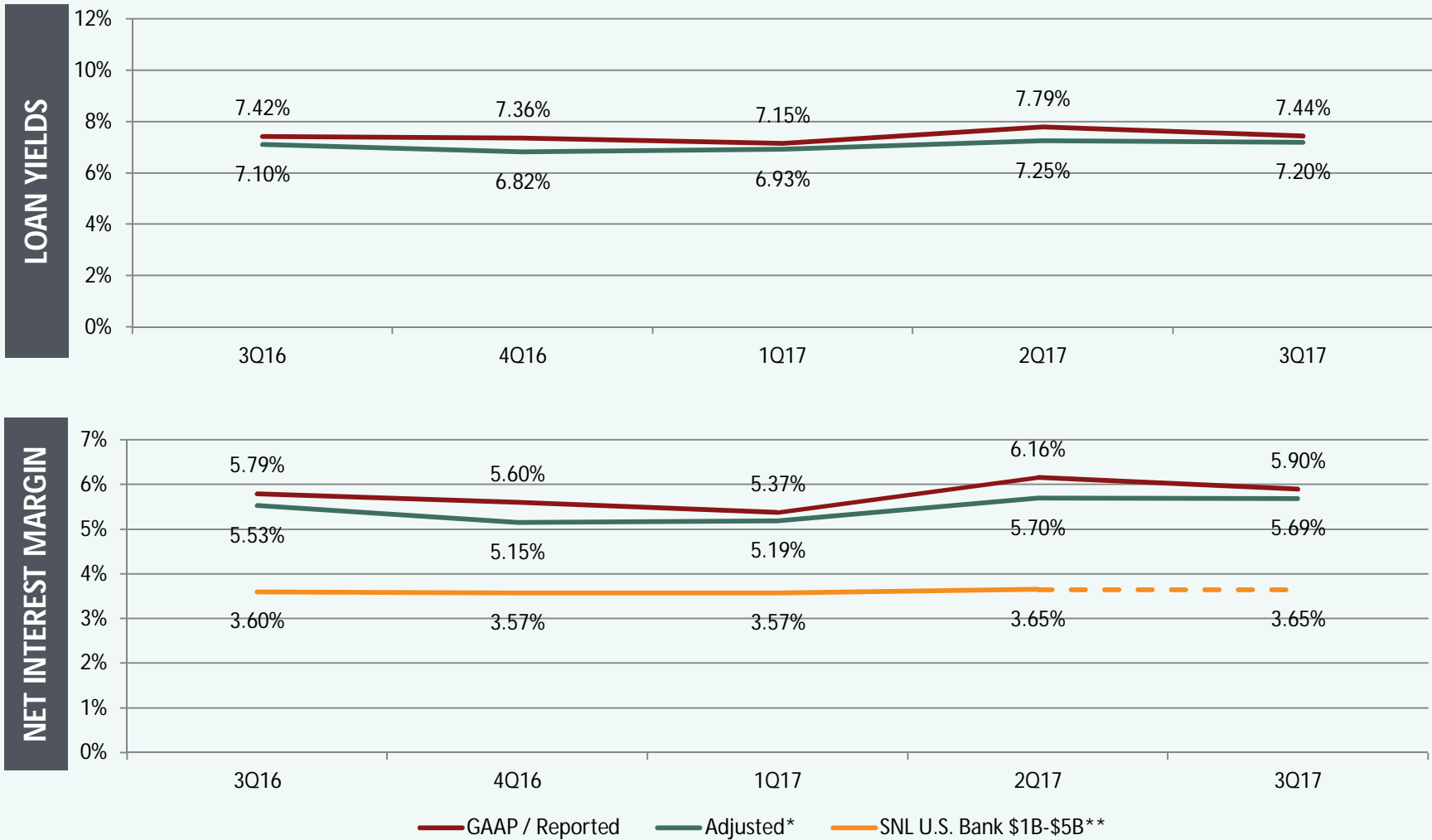
ROAA

1.36%

Return on
Average Assets

¹ Reconciliations of non-GAAP financial measures can be found at the end of the presentation

LOAN YIELDS AND NET INTEREST MARGIN

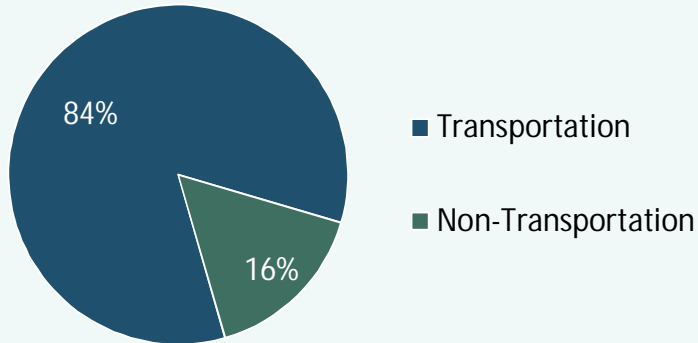


*Reconciliations of non-GAAP financial measures can be found at the end of the presentation

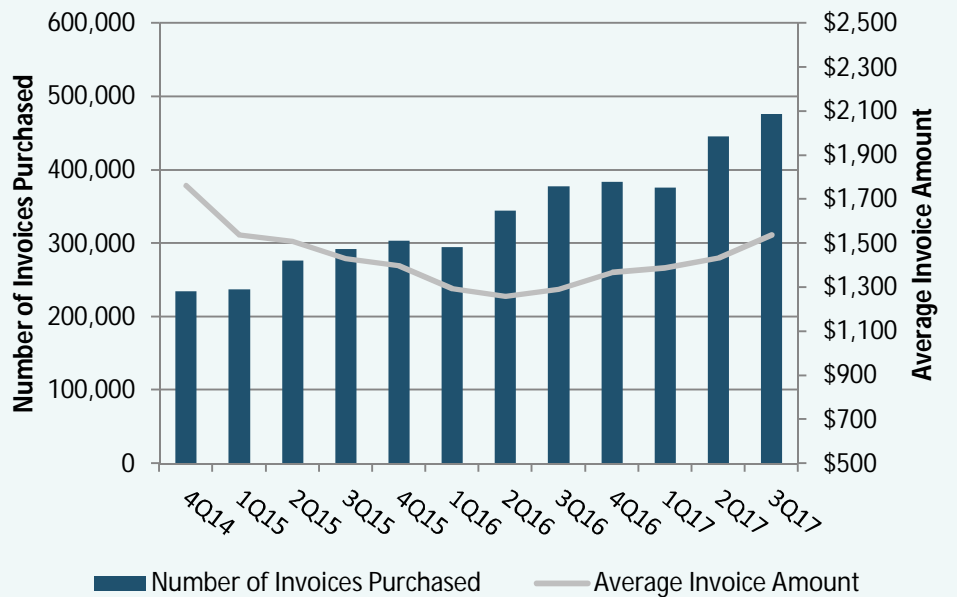
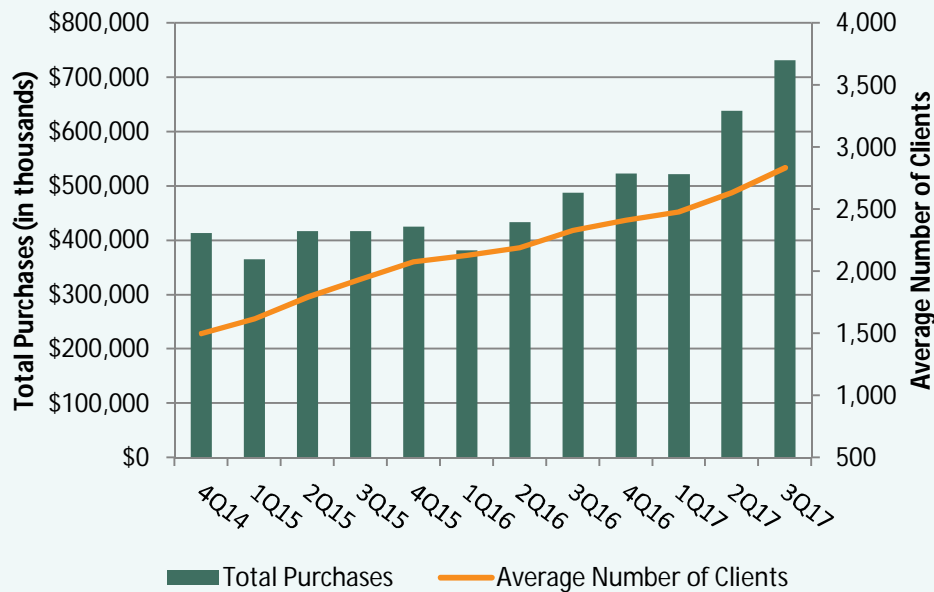
**SNL U.S. Bank \$1-\$5B: Includes all Major Exchange (NYSE, NYSE MKT, NASDAQ) Banks in SNL's coverage universe with \$1B to \$5B in Assets. Q3 2017 SNL data not available

TRIUMPH BUSINESS CAPITAL FACTORING

Client Portfolio Mix



- Yield of 16.64% in the third quarter
- Average annual charge-off rate of 0.44% over the past 3 years
- 2,925 factoring clients at September 30, 2017



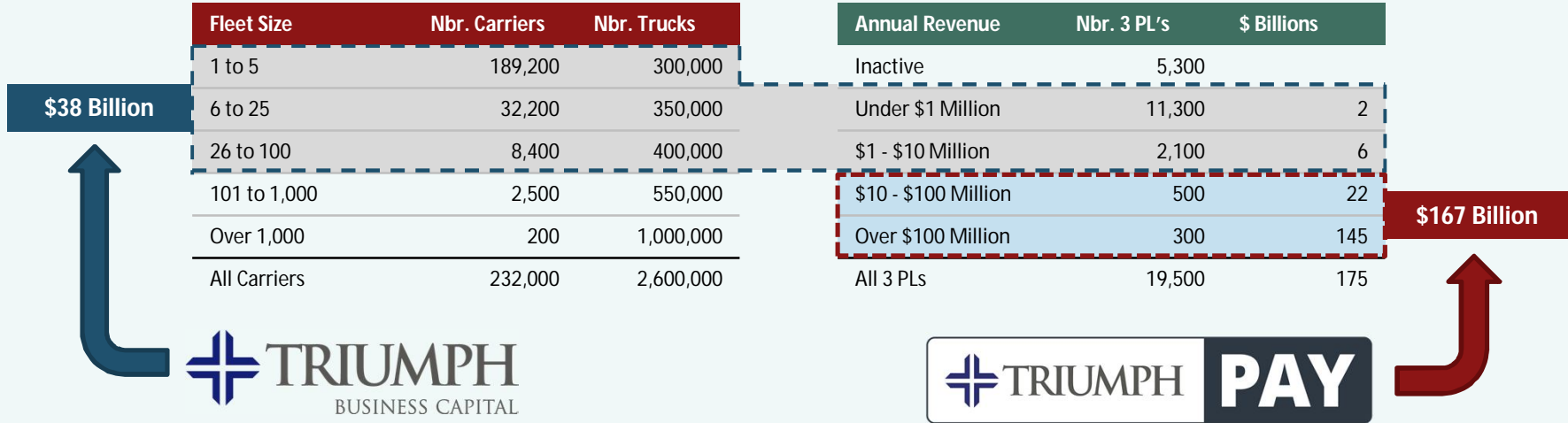
TRIUMPH'S TRANSPORTATION FINANCE OPPORTUNITY

Annual Gross Revenues (8% GDP)
\$750 Billion : 4 Million Trucks

For-Hire
\$400 Billion : 2.6 Million Trucks

Contract
\$225 Billion

3PLs/Broker
\$175 Billion




*This data utilizes high-level estimates from multiple data sources including FMCSA authority registrations, carrier reported numbers of power units, mercantile credit bureau reports and Triumph's own portfolio data.
Triumph purchases ~ \$2 Billion Invoices from our Target Market or ~ 5% of the available \$40 billion market

WHAT IS TRIUMHPAY?

TriumphPay is an innovative supply chain finance platform, optimized from the perspectives of both the freight broker and motor carrier. Through integration with the broker's transportation management software (TMS) and/or accounts payable system, broker can seamlessly upload carrier profiles and approved invoices to the TriumphPay portal. Carriers then self-select payment mode and terms, including QuickPay options. The cost of QuickPay terms are born by the carrier and provides revenue share opportunity to the broker.

 **TARGET CLIENTS:** *Large logistics and supply chain services companies in America*

 **WHY TRIUMPH?:** *We have been paying carriers before payment processing was cool – our database includes more than 60,000 carriers*

Eliminates “Factor Fatigue”

Liquidity solution for 3PLs and logistics firms

QuickPay revenue share

72 active clients have transferred to the TriumphPay platform

WHAT DOES TRIUMHPAY DO?

FOR TRIUMPH

- Positions Triumph to enter “reverse factoring” or “supply chain finance”
- Positions Triumph to leverage emergence of blockchain in transportation industry
- QuickPay yields are expected to be 8% - 12%
- Servicing costs more efficient ~2%
- High product stickiness
- Net funds employed growth potential is high

BARRIERS TO ENTRY

Carrier onboarding
Systems integration
Audit and regulatory compliance

FOR CUSTOMERS

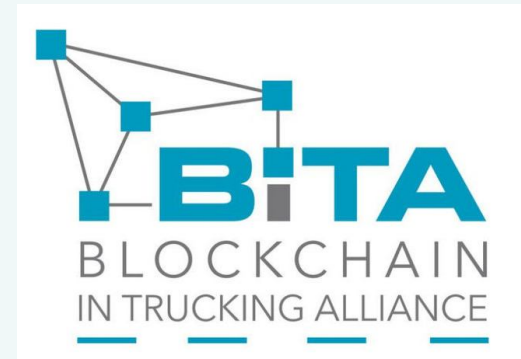
- Outsourcing payment processing provides significant operational savings
- Consolidates hundreds of daily payments into one payment
- Provides QuickPay liquidity without using customer funds
- Carriers enjoy greater payment options, thus making them more loyal to customer
- Alleviates “factor fatigue” for customer – reduced verification and collection calls

BARRIERS TO ADOPTION

Systems integration
Requires commitment from C-suite
Long sales cycle

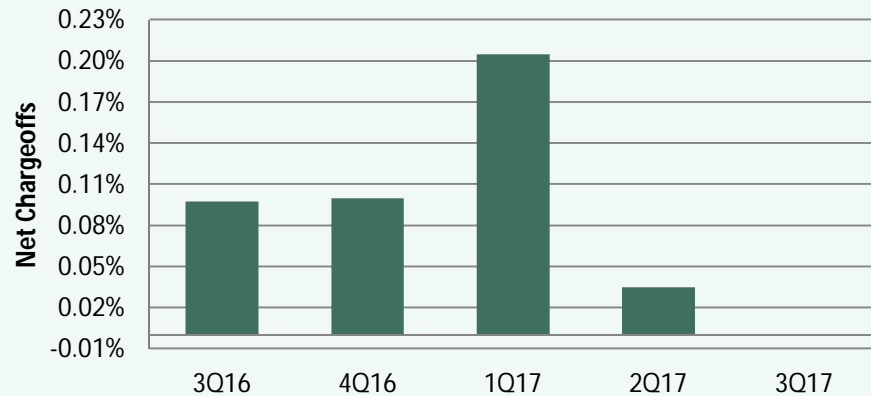
WHERE DO WE GO FROM HERE: BiTA & TRIUMHPAY

- Charter member of the Blockchain in Trucking Alliance (“BiTA”), which represents 300 members who collectively touch 85% of all domestic surface transportation
- Investing with members in smart contract development and working prototypes
- Our dominant position in transportation factoring can pivot to a dominant position in an evolving market for blockchain invoice financing
- Anticipating a shifting market, Triumph has been developing TriumphPay for two years
- Participants transact in the consortium network, lowering the overall cost of the transaction
- Separately or together, TriumphPay and BiTA place Triumph well ahead of the curve in transportation supply chain finance

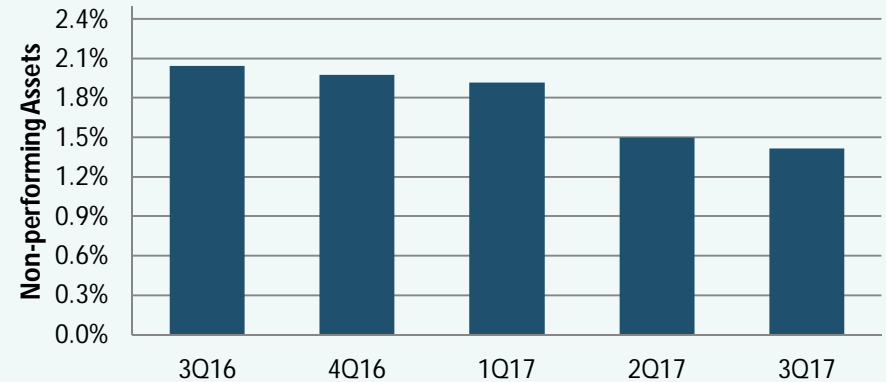


ASSET QUALITY

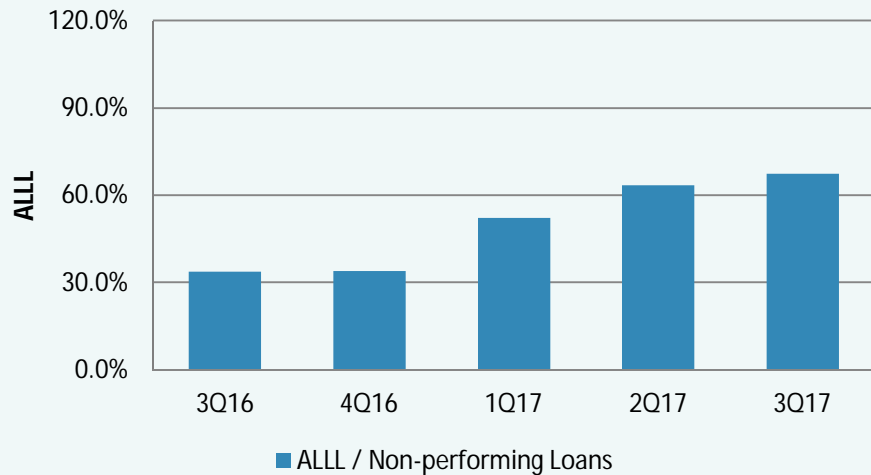
NCOs / Average Loans



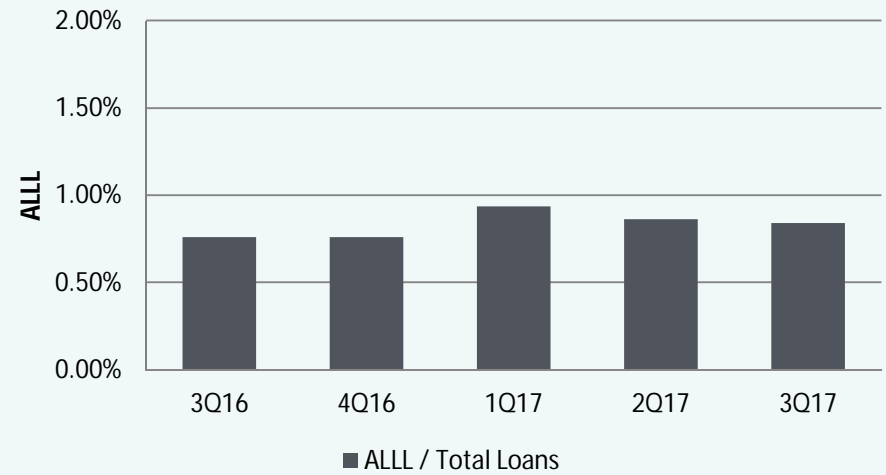
NPAs / Total Assets



ALLL / Non-performing Loans

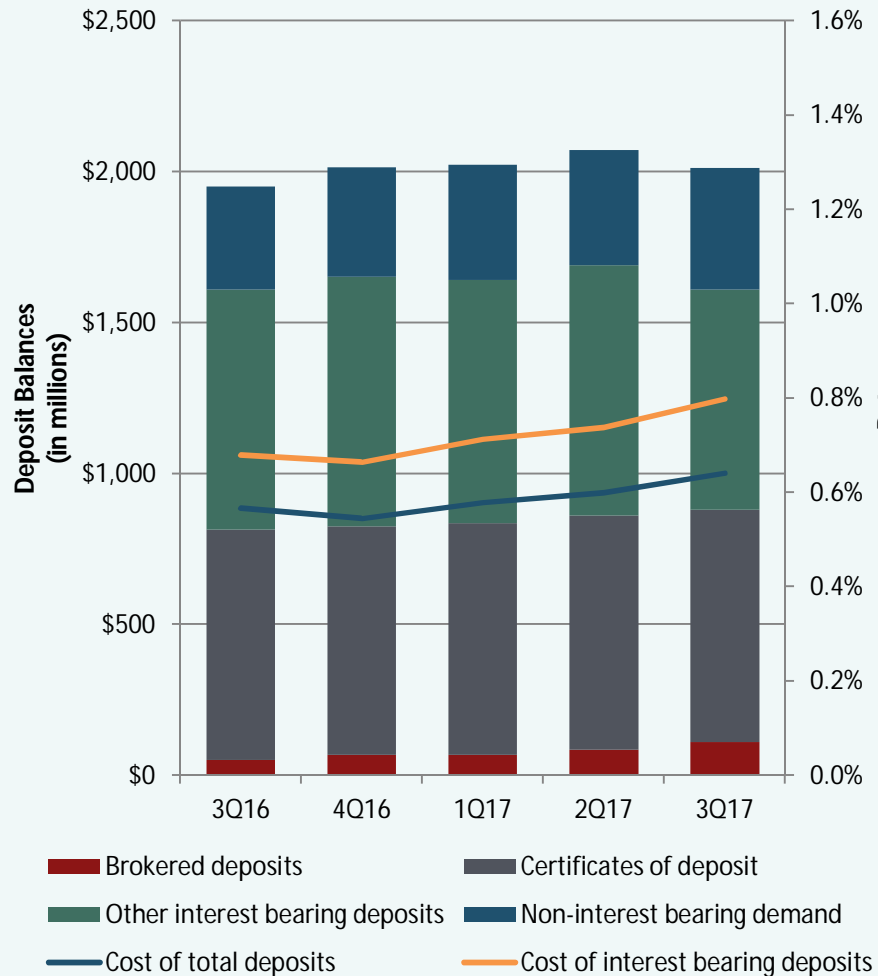


ALLL / Total Loans

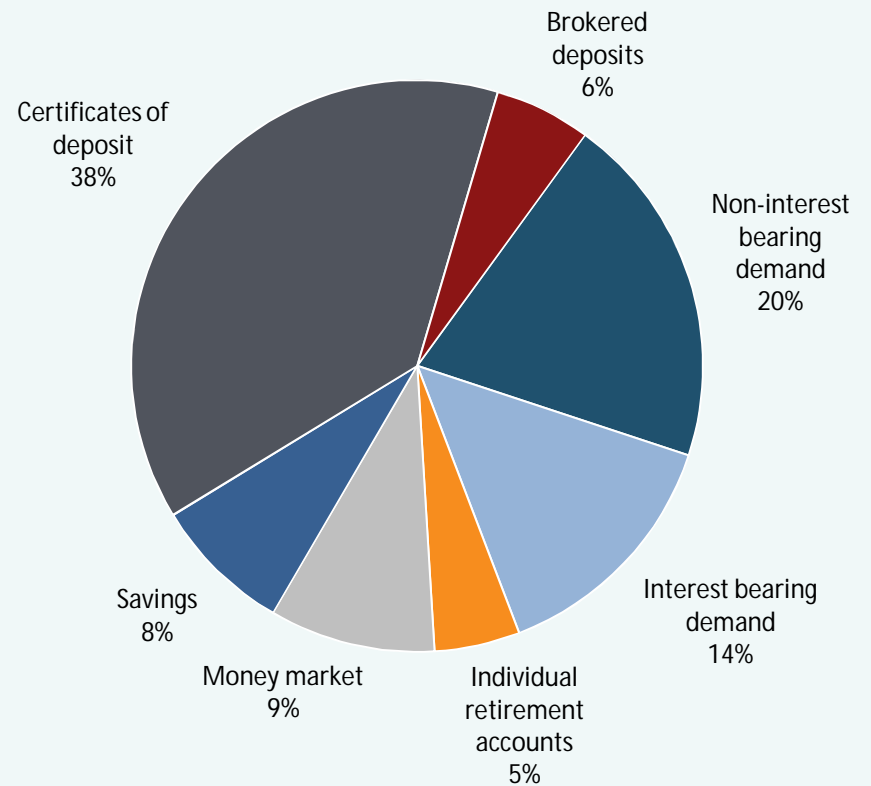


DEPOSIT MIX AND GROWTH

Deposit Growth



Deposit Mix September 30, 2017



FINANCIAL HIGHLIGHTS

| Key Metrics | As of and For the Three Months Ended | | | | |
|---|--------------------------------------|------------------|-------------------|----------------------|-----------------------|
| | September 30, 2017 | June 30, 2017 | March 31, 2017 | December 31, 2016 | September 30, 2016 |
| Performance ratios - annualized | | | | | |
| Return on average assets | 1.36% | 1.42% | 1.62% | 0.96% | 0.84% |
| Return on average tangible common equity (ROATCE) ⁽¹⁾ | 12.28% | 14.94% | 17.49% | 10.32% | 7.60% |
| Yield on loans | 7.44% | 7.79% | 7.15% | 7.36% | 7.42% |
| Cost of total deposits | 0.64% | 0.60% | 0.58% | 0.54% | 0.57% |
| Net interest margin | 5.90% | 6.16% | 5.37% | 5.60% | 5.79% |
| Net non-interest expense to average assets | 3.35% | 3.26% | 1.17% | 3.16% | 3.43% |
| Adjusted net non-interest expense to average assets ⁽¹⁾⁽²⁾ | 3.35% | 3.26% | 3.60% | 3.16% | 3.15% |
| Efficiency ratio | 64.61% | 62.44% | 58.94% | 67.70% | 70.63% |
| Adjusted efficiency ratio ⁽¹⁾⁽²⁾ | 64.61% | 62.44% | 77.65% | 67.70% | 66.20% |
| Asset Quality⁽³⁾ | | | | | |
| Non-performing assets to total assets | 1.42% | 1.50% | 1.92% | 1.98% | 2.05% |
| ALLL to total loans | 0.84% | 0.86% | 0.94% | 0.76% | 0.76% |
| Net charge-offs to average loans | 0.00% | 0.03% | 0.20% | 0.10% | 0.10% |
| Capital⁽⁴⁾ | | | | | |
| Tier 1 capital to average assets | 13.50% | 11.28% | 11.32% | 10.85% | 12.04% |
| Tier 1 capital to risk-weighted assets | 13.45% | 11.30% | 12.05% | 11.85% | 11.94% |
| Common equity tier 1 capital to risk-weighted assets | 11.95% | 9.73% | 10.32% | 10.18% | 10.24% |
| Total capital to risk-weighted assets | 15.91% | 13.87% | 14.87% | 14.60% | 14.77% |
| Per Share Amounts | | | | | |
| Book value per share | \$ 18.08 | \$ 16.59 | \$ 16.08 | \$ 15.47 | \$ 15.18 |
| Tangible book value per share ⁽¹⁾ | \$ 16.04 | \$ 14.20 | \$ 13.63 | \$ 12.89 | \$ 12.55 |
| Basic earnings per common share | \$ 0.48 | \$ 0.53 | \$ 0.57 | \$ 0.34 | \$ 0.25 |
| Diluted earnings per common share | \$ 0.47 | \$ 0.51 | \$ 0.55 | \$ 0.33 | \$ 0.25 |
| Adjusted diluted earnings per common share ⁽¹⁾⁽²⁾ | \$ 0.47 | \$ 0.51 | \$ 0.02 | \$ 0.33 | \$ 0.32 |

(1) Reconciliations of non-GAAP financial measures can be found at the end of the presentation

(2) Metric adjusted to exclude material gains and expenses related to merger and acquisition-related activities, net of tax where applicable

(3) Asset quality ratios exclude loans held for sale

(4) Current quarter ratios are preliminary

NON-GAAP FINANCIAL RECONCILIATION

Triumph uses certain non-GAAP financial measures to provide meaningful supplemental information regarding our operational performance and to enhance investors' overall understanding of such financial performance.

Metrics and non-GAAP financial reconciliation

(Dollars in thousands, except per share amounts)

| | As of and for the Three Months Ended | | | | |
|--|--------------------------------------|-------------------|-------------------|----------------------|-----------------------|
| | September 30, 2017 | June 30, 2017 | March 31, 2017 | December 31, 2016 | September 30, 2016 |
| Net income available to common stockholders | \$ 9,587 | \$ 9,467 | \$ 10,281 | \$ 6,064 | \$ 4,506 |
| Gain on sale of subsidiary | — | — | (20,860) | — | — |
| Incremental bonus related to transaction | — | — | 4,814 | — | — |
| Transaction related costs | — | — | 325 | — | 1,618 |
| Tax effect of adjustments | — | — | 5,754 | — | (251) |
| Adjusted net income available to common stockholders | <u>\$ 9,587</u> | <u>\$ 9,467</u> | <u>\$ 314</u> | <u>\$ 6,064</u> | <u>\$ 5,873</u> |
| Dilutive effect of convertible preferred stock | 195 | 193 | — | 197 | 197 |
| Adjusted net income available to common stockholders - diluted | <u>\$ 9,782</u> | <u>\$ 9,660</u> | <u>\$ 314</u> | <u>\$ 6,261</u> | <u>\$ 6,070</u> |
| Weighted average shares outstanding - diluted | 20,645,469 | 18,893,158 | 18,912,358 | 18,764,541 | 18,101,676 |
| Adjusted effects of assumed Preferred Stock conversion | — | — | (676,351) | — | 676,351 |
| Adjusted weighted average shares outstanding - diluted | <u>20,645,469</u> | <u>18,893,158</u> | <u>18,236,007</u> | <u>18,764,541</u> | <u>18,778,027</u> |
| Adjusted diluted earnings per common share | <u>\$ 0.47</u> | <u>\$ 0.51</u> | <u>\$ 0.02</u> | <u>\$ 0.33</u> | <u>\$ 0.32</u> |
| Net income available to common stockholders | \$ 9,587 | \$ 9,467 | \$ 10,281 | \$ 6,064 | \$ 4,506 |
| Average tangible common equity | 309,624 | 254,088 | 238,405 | 233,733 | 235,938 |
| Return on average tangible common equity | <u>12.28%</u> | <u>14.94%</u> | <u>17.49%</u> | <u>10.32%</u> | <u>7.60%</u> |

NON-GAAP FINANCIAL RECONCILIATION

Metrics and non-GAAP financial reconciliation (cont'd)

(Dollars in thousands, except per share amounts)

| | As of and for the Three Months Ended | | | | |
|--|--------------------------------------|------------------|-------------------|----------------------|-----------------------|
| | September 30, 2017 | June 30, 2017 | March 31, 2017 | December 31, 2016 | September 30, 2016 |
| Adjusted efficiency ratio: | | | | | |
| Net interest income | \$ 39,512 | \$ 38,557 | \$ 31,819 | \$ 33,544 | \$ 30,418 |
| Non-interest income | 4,171 | 5,202 | 27,285 | 6,208 | 6,099 |
| Operating revenue | 43,683 | 43,759 | 59,104 | 39,752 | 36,517 |
| Gain on sale of subsidiary | — | — | (20,860) | — | — |
| Adjusted operating revenue | \$ 43,683 | \$ 43,759 | \$ 38,244 | \$ 39,752 | \$ 36,517 |
| Non-interest expenses | \$ 28,225 | \$ 27,321 | \$ 34,837 | \$ 26,911 | \$ 25,792 |
| Incremental bonus related to transaction | — | — | (4,814) | — | — |
| Transaction related costs | — | — | (325) | — | (1,618) |
| Adjusted non-interest expenses | \$ 28,225 | \$ 27,321 | \$ 29,698 | \$ 26,911 | \$ 24,174 |
| Adjusted efficiency ratio | 64.61% | 62.44% | 77.65% | 67.70% | 66.20% |
| Adjusted net non-interest expense to average assets ratio: | | | | | |
| Non-interest expenses | \$ 28,225 | \$ 27,321 | \$ 34,837 | \$ 26,911 | \$ 25,792 |
| Incremental bonus related to transaction | — | — | (4,814) | — | — |
| Transaction related costs | — | — | (325) | — | (1,618) |
| Adjusted non-interest expenses | \$ 28,225 | \$ 27,321 | \$ 29,698 | \$ 26,911 | \$ 24,174 |
| Total non-interest income | \$ 4,171 | \$ 5,202 | \$ 27,285 | \$ 6,208 | \$ 6,099 |
| Gain on sale of subsidiary | — | — | (20,860) | — | — |
| Adjusted non-interest income | \$ 4,171 | \$ 5,202 | \$ 6,425 | \$ 6,208 | \$ 6,099 |
| Adjusted net non-interest expenses | \$ 24,054 | \$ 22,119 | \$ 23,273 | \$ 20,703 | \$ 18,075 |
| Average total assets | 2,849,170 | 2,723,303 | 2,619,282 | 2,603,226 | 2,282,279 |
| Adjusted net non-interest expense to average assets ratio | 3.35% | 3.26% | 3.60% | 3.16% | 3.15% |

NON-GAAP FINANCIAL RECONCILIATION

Metrics and non-GAAP financial reconciliation (cont'd)

(Dollars in thousands, except per share amounts)

| | As of and for the Three Months Ended | | | | |
|--|--------------------------------------|---------------------|---------------------|----------------------|-----------------------|
| | September 30, 2017 | June 30, 2017 | March 31, 2017 | December 31, 2016 | September 30, 2016 |
| Reported yield on loans | 7.44% | 7.79% | 7.15% | 7.36% | 7.42% |
| Effect of accretion income on acquired loans | (0.24%) | (0.54%) | (0.22%) | (0.54%) | (0.32%) |
| Adjusted yield on loans | <u>7.20%</u> | <u>7.25%</u> | <u>6.93%</u> | <u>6.82%</u> | <u>7.10%</u> |
| Reported net interest margin | 5.90% | 6.16% | 5.37% | 5.60% | 5.79% |
| Effect of accretion income on acquired loans | (0.21%) | (0.46%) | (0.18%) | (0.45%) | (0.26%) |
| Adjusted net interest margin | <u>5.69%</u> | <u>5.70%</u> | <u>5.19%</u> | <u>5.15%</u> | <u>5.53%</u> |
| Total stockholders' equity | \$ 386,097 | \$ 310,467 | \$ 300,425 | \$ 289,345 | \$ 284,521 |
| Preferred stock liquidation preference | (9,658) | (9,658) | (9,746) | (9,746) | (9,746) |
| Total common stockholders' equity | <u>376,439</u> | <u>300,809</u> | <u>290,679</u> | <u>279,599</u> | <u>274,775</u> |
| Goodwill and other intangibles | (42,452) | (43,321) | (44,233) | (46,531) | (47,449) |
| Tangible common stockholders' equity | \$ 333,987 | \$ 257,488 | \$ 246,446 | \$ 233,068 | \$ 227,326 |
| Common shares outstanding at end of period | 20,820,900 | 18,132,585 | 18,078,769 | 18,078,247 | 18,106,978 |
| Tangible book value per share | <u>\$ 16.04</u> | <u>\$ 14.20</u> | <u>\$ 13.63</u> | <u>\$ 12.89</u> | <u>\$ 12.55</u> |
| Total assets at end of period | \$ 2,906,161 | \$ 2,836,684 | \$ 2,635,358 | \$ 2,641,067 | \$ 2,575,490 |
| Goodwill and other intangibles | (42,452) | (43,321) | (44,233) | (46,531) | (47,449) |
| Adjusted total assets at period end | <u>\$ 2,863,709</u> | <u>\$ 2,793,363</u> | <u>\$ 2,591,125</u> | <u>\$ 2,594,536</u> | <u>\$ 2,528,041</u> |
| Tangible common stockholders' equity ratio | <u>11.66%</u> | <u>9.22%</u> | <u>9.51%</u> | <u>8.98%</u> | <u>8.99%</u> |

NON-GAAP FINANCIAL RECONCILIATION

Metrics and non-GAAP financial reconciliation (cont'd)

| <i>(Dollars in thousands, except per share amounts)</i> | For the Three Months Ended September 30, 2017 | <i>(Dollars in thousands, except per share amounts)</i> | For the Three Months Ended September 30, 2017 |
|---|--|---|--|
| Net Interest Income to Average Total Assets: | | Credit Costs to Average Total Assets: | |
| Net Interest Income | \$ 39,512 | Provision for Loan Losses | \$ 572 |
| Average Total Assets | 2,849,170 | Average Total Assets | 2,849,170 |
| Net Interest Income to Average Assets | <u>5.50%</u> | Credit Costs to Average Assets | <u>0.08%</u> |
| Net Noninterest Expense to Average Total Assets: | | Taxes to Average Total Assets: | |
| Total Noninterest Expense | \$ 28,225 | Income Tax Expense | \$ 5,104 |
| Incremental bonus related to transaction | — | Tax effect of adjustments | — |
| Transaction related costs | — | Adjusted Tax Expense | 5,104 |
| Adjusted Noninterest Expense | 28,225 | Average Total Assets | 2,849,170 |
| Total Noninterest Income | 4,171 | Taxes to Average Assets | <u>0.71%</u> |
| Gain on sale of subsidiary | — | Return on Average Total Assets: | |
| Adjusted Noninterest Income | 4,171 | Net Interest Income to Average Assets | 5.50% |
| Net Noninterest Expense | \$ 24,054 | Net Noninterest Expense to Average Assets Ratio | <u>(3.35%)</u> |
| Average Total Assets | 2,849,170 | Pre-Provision Net Revenue to Average Assets | 2.15% |
| Net Noninterest Expense to Average Assets Ratio | <u>3.35%</u> | Credit Costs to Average Assets | (0.08%) |
| Assets: | | Taxes to Average Assets | (0.71%) |
| Net Interest Income | \$ 39,512 | Return on Average Assets | <u>1.36%</u> |
| Net Noninterest Expense | (24,054) | | |
| Pre-Provision Net Revenue | \$ 15,458 | | |
| Average Total Assets | 2,849,170 | | |
| Pre-Provision Net Revenue to Average Assets | <u>2.15%</u> | | |